

NUTS @ BOLTS

MAKING TRAKS TO NEW SOLUTIONS

When it comes to your worksite equipment, one size does not fit all. In the pipeline market, rules, regulations, and other simple factors like getting from Point A to Point B play a role in what you'll choose as your go-to unit. So many areas of the world do not allow "mechanical digging" near any underground utilities or pipelines. Ledwell has developed a solution for these situations! The Ledwell TrakVac combines the reliability and innovation of several of our Vacuum Systems and utilizes the "Go Everywhere!" capability of the Prinoth Panther T12.

Its specific purpose is to get a compact Hydro Excavation unit anywhere you need it to be -



places where a normal wheeled truck can't even begin to reach. This vacuum unit functions similarly to our Blower Vacuum Truck. It's equipped with a high pressure water system and 1600cfm vacuum blower. With a GVWR of 55,000 pounds, the TrakVac on the Prinoth Panther T12 has a ground pressure of approximatley six pounds per square inch.



We recently unveiled the TrakVac at ICUEE, where a record number of utility and construction professionals got to see our new product. Our goal was to give you something trusted and reliable that would work in a different environment.

The TrakVac is a self-contained unit, autonomous from the engine and fuel supply of the crawler. It is geared to work alongside other tracked and heavy equipment on right-of-ways during pipeline construction and maintenance operations. At Ledwell, we love opportunities like this. If you have a unique situation that requires something not yet on the market, or to learn more about the TrakVac, give us a call today!



IN THE COMMUNITY

HARVEST REGIONAL FOOD BANK

According to Feeding America, "40 million people struggle with hunger in the United States, including more than 12 million children." This national non-profit organization leads hundreds of others with the belief that the answer lies within each community. How easy is it to make a difference in the lives of others - to really offer a better tomorrow? Well, in Texarkana it may just be a car ride away or even a button click. Harvest Regional Food bank, a Feeding Hunger affiliate, is a non-profit organization based in Texarkana, serving 10 counties in Southwest Arkansas and Northeast Texas. To help families in need, the organization holds food drives, events, accepts donations and more. They utilize over 100 partner agencies to distribute their stock that they store and sort themselves.

This past September, Ledwell Machinery and Ledwell Office hosted a peanut butter drive to help see that every kid in need has something to eat



over long weekends and holiday breaks. According to Camille Wrinkle, Harvest Texarkana's CEO and Executive Director, "Teachers identify students in their classrooms each year that may not be receiving enough food at home and recommend them for the Backpack Food Program." Participants of the school's backpack program are sent home with a backpack full of nutritional foods to help parents and students. Each year, the program reaches around 900 children across nearly 40 school campuses.



We appreciate all donations made during this event and any that may be made in the future! If you'd like to help Harvest and Feeding America, you can sign up to volunteer, donate, or drop off a can of peanut butter! To learn more about the organization and all related organizations, visit their website at harvestregional foodbank.org or find them on Facebook.

UPCOMING SHOWS

SAVE THE DATES

Water Jet Technologies Association Expo	NOVEMBER
New Orleans, LA	11-13
International Production & Processing Expo	JANUARY
Atlanta, GA	28-30
American Rental Association	FEBRUARY
Orlando, FL	10-12
Association of General Contractors	MARCH
Las Vegas, NV	9-12
ConEx	MARCH
Las Vegas, NV	10-14



RETIREMENT



In any piece of equipment, you need a system of rotation to keep it moving. Our well-oiled machine starts with our employees. They are the cogs that work together. They ensure our process runs smoothly, efficiently and clearly for our customers. It takes a lot of commitment and perseverance to keep things steady and going, especially for 48 years, but our very own Larry Plant in the Parts Department has done just that.

Larry came to Ledwell at the age of 18, when we

had 35 employees. He had never worked anywhere else and started in our shipping and receiving department. It wasn't before long - one year to be exact - that Larry's quick wit and knowledge landed him in our Parts Department. Bill Robinson, another employee of our Parts Department, says "he is the only salesman I know that can sell a sprocket for a red pulpwood truck..." knowing nothing about the truck except its color. Since his department move, he's helped hundreds of thousands of customers find their perfect part.

Among all those parts questions, quotes, and orders, he's been here to see some amazing things enter and leave the Ledwell property. His favorite memory was when Ledwell constructed a feed body for the University of Arkansas. They turned to Ledwell and its then 200 employees who met their demand. Every Ledwell employee signed the side of that truck, leaving a mark of teamwork, craftsmanship, and union.

In Larry's own comical way, he has declared himself as "stubborn." Though stubborn might not be disputable, we know he is one of the hardest and most devoted employees to pass through our doors. He's always happy, with a demeanor sure to lift anyone's spirits. In the words of one of his Parts Department cohorts, Micah

Ramage, there is "...never a dull moment with Larry around. He always has a comeback for anything you say, and whatever he says will make you laugh."

After so many years of unwavering work, Larry has decided it's time to retire. All in all, Larry has always wanted a happy life with his wife, Vicki, of 46 years and his two kids, Brad and Ashley. He loves hunting, fishing and camping, and we know he's going to love having more time to do those things. We cherish and appreciate all the dedication and time he's invested in us. Although goodbyes are always hard, we'd like to say thank you, Larry, for a wonderful 48 years with Ledwell.



PREVENTATIVE MAINTENANCE



ROLLBACK PREVENTATIVE MAINTENANCE

DAILY

WEEKLY

- Running lights, brake lights, and turn signals Reflectors / conspicuity tape
- ŏ
- Tire pressure
- Condition of tires ŏ
- Condition of wheels
- Inspect all wheel nuts Brakes working properly
- $\overline{\Box}$ Electrical, air and hydraulic connections
- Mud flaps
- Floor of Bed 8
- Winch cable
- Structure

- Apply grease to main runners of bed Grease all cylinder pins
- ā Grease pivot blocks +use GL2 marine based grease

MONTHLY

- Inspect hydraulic oil for dirt/water
- Ō Inspect winch cable for fraying/bends
- Inspect Power Take Off for leaking
- Inspect slide pads for wear
- (should fit snug in main rail)
- 5B
- 1. Check the hydraulic system for leaks and oil level in the reservoir.
- 2. Check winch cable for wear and tightness. Frayed cables can be dangerous.
- 3. Clean dirt from the I-beam and nylatron pads where they slide together and lightly grease.
- 4. Clean off the valve spools and oil lightly.
- 5. Grease fittings as necessary with GL2 marine based grease. Grease fittings are as follows: A. Upper & Lower arm pivot bushings - 2 of each
- B. Slide blocks 4
 - C. Rollback cylinder brackets (under bed) 2
 - D. Tilt cylinder bushings 4
 - E. Winch 2
- 6. Change hydraulic oil filters twice a year.
- 7. Change hydraulic oil at least once a year.

When your equipment gets a little run down, it's not at its peak performance. How do you feel without a little rejuvenation every now and then? Tired? Sluggish? Well, your equipment works a lot like you do. What happens to our joints as we age? Do we move most efficiently our entire lives? No. but the wonderful thina about machinery is that it can. A proper maintenance schedule, including greasing, can keep your equipment's movements swift and its folds or other points of operation smooth. We have schedules for each piece of equipment readily our accessible to you! Just visit our website. www.ledwell.com. and click on the resources tab. You'll find everything you need to know about taking care of your machinery and making sure it's in tip top shape.

EMPLOYEE SPOTLIGHT

ERIC SMITH

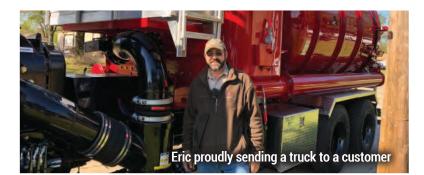
Eric has been a Ledwell employee, working in the truck shop, for nearly 14 years. Before Eric came to Ledwell, he worked at a highway and transportation company as a maintenance man. That experience helped him leap right into work here at Ledwell and gave him a foundation to plug into.

Over the years, Eric has proven indispensable. He's one of Ledwell's go-to guys when we have questions about most any product. Eric has gained broad knowledge about Ledwell equipment, from our vacuum line to our agriculture products.



As a matter of fact, he says the two things he's gained while working at Ledwell are a lot of knowledge and a lot of hair loss! He enjoys all aspects of Ledwell, so given the chance to move somewhere else in the company, he says he'd be happy anywhere.

Eric married his wife, Brandy, thirteen years ago and has a two-year-old daughter named Shiloh. He loves being with his family, and he loves that Ledwell is on the same page in that respect. He has a personal farm that he enjoys working on in his free time, leading him to be a helpful, productive, and easy-going guy.



IN THE SHOP TRUCK SHOP



Ledwell's Truck shop puts the pieces of your puzzle together, taking us one step closer to a finished product. Our craftsmen mount truck bodies to their frames and test every piece that passes through our Ledwell line.



EQUIPMENT IN ACTION







WANT TO BE FEATURED IN THE NEXT LEDWELL NEWSLETTER OR ON OUR SOCIAL MEDIA?

SEND YOUR FAVORITE LEDWELL EQUIPMENT PICTURES TO MARKETING@LEDWELL.COM!

TAX INCENTIVE

One of the most important things for your business is to manage finances in a smart way. The American government has made this easier today than ever for businesses like yours. Section 179 is an important write-off deduction on equipment that all businesses who spend under \$2,500,000 on equipment should take advantage of yearly. This incentive gives your company a chance to deduct the full price of any qualifying new or used equipment bought during a given tax year. You can write off as much as \$1,000,000 in qualifying purchases!

The Section 179 website offers various tools and educational materials for you to better understand the tax code. One of these useful tools is their Section 179 calculator. With this, you can put your finances for the year into the correct boxes and determine how much money your business can save for the year!

Additionally, bonus depreciation allows up to 100 percent depreciation on qualified new and used equipment. The bonus depreciation is for qualified property acquired and placed in service after September 27, 2017 and before January 1, 2023.

Ledwell offers a variety of qualifying equipment and several are now in stock. For example, a 40' Forestry Trailer or a 2019 Freightliner with 28' Hydratail Bed. To learn more about how Section 179 works, visit their online government website at www.section179.org and find out if you and your business qualify today!





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SETH BRIDGES LEDWELL EMPLOYEE 7 YEARS

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